

Ask a Realtor

Seasons welcomes
Nancy Phillips, SRES
to discuss everything you
need to know about
selling your home
March 3, 2021 at 10:30am

- Selling to move out of state
- What to look for when buying a condo
- Handling “I’M NOT MOVING!” aka “having the conversation”
- What is an SRES?
- Presenting your home in the best way
- Advance estate planning
- How’s the market?

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NANCY PHILLIPS
Realtor

Honesty, integrity and accountability. Years ago, the owner of a company I worked for was looking for a mission statement. Those three words came to me and I blurted them out to the Board of Directors. They agreed to adopt them. I have kept those words as my own mission statement for over 40 years.

I was born in Chicago and grew up in Glen Ellyn, IL. We lived in a small 3 bed, 2 bath home with a huge back yard. A favorite pastime was playing school, reading and helping mom with her charity work. It’s probably these interests that steered me to the University of Wisconsin-Eau Claire, where I earned a degree in elementary and special education. I worked serving adults with disabilities in Wisconsin and Cincinnati having moved here in 1987. I raised my family in Montgomery and now live in College Hill.

In 2001 I transitioned to a career in the senior living industry, serving as an Executive Director of a variety of nursing homes and assisted living centers in the greater Cincinnati area. I was extremely successful in this endeavor due to my personal belief system that people should be able to live where they want, within their means and not be “placed” somewhere against their will. Because of the years of listening to seniors and their families, I am able to empathize and gain trust very quickly and help them move past the fear and sadness of leaving their treasured home. This gift easily translated to my career in Real Estate . Being a Senior Real Estate Specialist (SRES), my mission continues to be at the heart of everything I do.

My referrals come from senior centers, home health companies and senior living communities and I have a vast array of business partners to assist my client with anything from making their home more accessible so they can stay there, or finding a one level condo on a beach to making the move to a senior setting.

While my main expertise is working with seniors and their families, I have to say I LOVE helping my clients search and find their very first home.

With honesty, integrity and accountability, I am here for you.



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